

ABDULHAMEED INUWA WAZIRCHI

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PROFESSIONAL SUMMARY

Accomplished, results-driven Aviation Station Manager and Operations Leader with over 15 years of experience in airport station setup, commercial growth, ground handling, and regulatory compliance. Proven track record in establishing startup stations, driving a 25% YoY revenue growth, optimizing flight turnaround efficiency, and leading multi-functional teams across top airlines (NG Eagle, Turkish Airlines, Arik Air). Expertise spans ground logistics, passenger services, HR strategy, and executive liaison with FAAN and NCAA.

CORE COMPETENCIES

- Station Setup & Launch Strategy
- Flight Turnaround & OTP Optimization
- FAAN & NCAA Regulatory Compliance
- Ground Handling & Ramp Operations
- Commercial Sales & Revenue Growth
- Talent Management & HR Leadership
- Stakeholder & Vendor Relations
- Load Control & Aviation Safety Protocols

PROFESSIONAL EXPERIENCE

NG Eagle Airlines Limited

Station Manager (Kano)

2025 – Present

- Direct daily station ground operations, including passenger check-in, boarding, ramp safety, load control, and baggage logistics.
- Serve as the primary airline liaison with FAAN, NCAA, and ground handling agents to ensure 100% compliance with national safety regulations.
- Analyze flight operational data and implement workflow optimizations to improve On-Time Performance (OTP) and eliminate turnaround bottlenecks.
- Supervise station staff, oversee shift rostering, and foster high performance in customer service and security standards.

Senior Sales & Marketing Manager (Abuja HQ)

2024 – 2025

- Spearheaded commercial growth strategies that generated a **25% year-over-year sales increase**.
- Executed targeted airline marketing campaigns, managed brand equity, and structured strategic sales partnerships with corporate clients and travel agencies.
- Managed CRM frameworks to enhance customer retention and boost passenger load factors across key regional routes.

Agriwatts Nigeria Limited

2023 – 2024

Head of Human Resources

- Designed and executed end-to-end recruitment, onboarding, and training strategies aligned with corporate expansion goals.
- Implemented comprehensive performance management systems, structured compensation plans, and resolved workforce grievances in full compliance with labor laws.

Mama Sannu Industries Limited

2019 – 2023

General Manager (Admin & Finance)

- Oversaw organizational strategy execution, financial planning, administrative operations, and executive talent acquisition.

In-Flight Media and Technologies Limited

2019

Business Development Manager

- Identified high-value market opportunities, drafted commercial proposals, and secured key corporate clients to drive revenue expansion.

Turkish Airlines

2012 – 2016

Station Supervisor (Kano)

- Successfully opened and operationalized the Kano Station, managing all ground setup, staff recruitment, and regulatory schedule approvals for international flights.

- Managed operational budgets, safety protocols, and daily flight clearance procedures to guarantee seamless turnarounds.

Arik Air Limited

Station Manager (Kano)

2009 – 2012

- Directed full station operations, flight turnarounds, ramp handling, and passenger services at Kano Station.
- Maintained strong operational relationships with airport regulatory authorities (FAAN, NCAA) while overseeing vendor contracts.

Passenger Service Agent (Kano)

2007 – 2009

- Served as a key member of the startup launch team for Arik Air Kano Station.
- Managed daily passenger check-in, boarding gate procedures, flight dispatch coordination, and luggage handling under strict timelines.

EDUCATION

Master of Business Administration (MBA) — Northwest University (Yusuf Maitama Sule University) (2025)

Bachelor of Science (B.Sc.) in Business Management — University of Maiduguri (2005)

CERTIFICATIONS & SPECIALIZED TRAINING

- Load Control & Aircraft Balance I & II
 - Dangerous Goods Awareness (DGA)
 - WorldTracer Web Management
- Aviation Security & Ground Handling Operations
 - Airline Passenger Service & Travel Documentation
 - Occupational Health & Environmental Safety